

**Description:** 8,442 SF, 2-Story Brick Professional Building built in 1992. Property has a full basement, elevator serving all three floors, and 5,200 sf of black top parking area. Top floor currently leased through April 2016 at \$3,780 per month. Main level is vacant with 6 offices, reception area, nurses station and private entry to back-office area offering a great opportunity for an owner-occupant. Tax appraised at \$524,180.

Open Inspections: Tuesday, August, 18th 10:00am to 11:00am & Saturday, August 22nd 10:00am to 11:00am

Montgomery County PID: M60 16313 0237 Annual Taxes: \$16,937.20

**Terms:** Sells As-is to the highest bidder regardless of price subject to no minimum and no reserve with no contingencies for financing or inspection. 10% buyer's premium in effect. Short tax proration. Buyer pays all closing costs. Warranty deed at closing with no liens or encumbrances.

**Deposit and Closing:** Successful bidder will be required to deposit 10% of the total contract price by cash or check with proper ID PAYABLE to M & M Title Company which will be your non-refundable deposit if you are the successful bidder. Close within 30 days of Auction.

**Realtor Participation:** Commission available to Ohio Licensee representing a successful bidder who closes on transaction. To collect a commission, Realtor's must: 1) Register your bidder no less than 48 hours prior to auction; 2) Accompany your client to a scheduled Inspection; 3) Accompany your client to the auction; 3) Guide buyer to closing. **NOTE: If bidding online, you must register your client prior to their registering online.** 

Tim Lile, CAI - Auctioneer (937)689-1846 timlileauctioneer@gmail.com Ohio Real Estate Auctions, LLC

**Disclaimer:** Information contained herein was obtained from sources deemed reliable. However, neither Ohio Real Estate Auctions, LLC Auctioneers nor their agents will be responsible for any errors or omissions regarding information provided by same. Announcements made at the auction will take precedence over written material or any other statements made prior to the auction. Buyers should carefully verify all information and make their own decision as to the accuracy thereof before relying on same.

### 8769 N. Main Street Dayton, Ohio 45415 History/Updates/Improvements

~Built in 1992 by F&M builders (The Ideal Corp) in Englewood. They are German Baptists and very excellent builders.

~40 year roof

~Pella Windows.

~2<sup>nd</sup> floor hot water tank replaced in January, 2014

~Hot water tanks in the basement replaced in September, 2011.

~1st Floor Air Conditioners replaced in 2010

~2<sup>nd</sup> Floor Air Conditioner replaced in 2009.

~Parking lot was replaced and sealed in November, 2008 and sealed and striped again in October, 2013.

~Exterior painted in August, 2013

~Tenant pays 56% of the costs of running the building, ie: snow removal, trash removal, lawn care, security and general maintenance of the building. I pay for curb replacements, replacement of heating/ac, etc. per our lease agreement.

~Construction Cost \$585,000 in 1992

# Click here to view neighborhood map

### **Owner**

#### Name

RITTER PROFESSIONAL PROPERTIES LTD

Mailing			
Name	RITTER PROFESSIONAL PROPERTIES LTD		
Mailing Address	4851 BONITA BAY BLVD UNIT 1003		
City, State, Zip BONITA SPRINGS, FL 34134			
Legal			
Legal Description	1 RITTER SUBDIVISION		
Land Use Description Acres Deed	C - MEDICAL CLINICS AND OFFICES .372		
Tax District Name	CLAYTON/NORTHMONT CSD		
Sales			

Date	Sale Price	Deed Reference	Seller	Buyer
14-JUN-1	1	201100035085	RITTER PROFESSIONAL PROPERTIES LTD	RITTER PROFESSIONAL PROPERTIES LTD

### Values

	35%	100%
Land	18,340	52,410
Improvements	165,120	471,770
CAUV	0	0
Total	183,460	524,180

### **Current Year Special Assessments**

11777-APC FEE	\$167.15
41100-MCD/AP MCD/AQUIFER PRES SUBD	\$5.05

## **Current Year Rollback Summary**

Non Business Credit	\$0.00
Owner Occupancy Credit	\$0.00
Homestead	\$0.00
City of Dayton Credit	\$0.00
Reduction Factor	-\$4,802.54

# **Tax Summary**

Year 2014	Prior Year \$0.00	Prior Year Payments 0 \$0.00	1st Half Due 2/20/2015 \$8,471.13	1st Half Payments -\$8,471.13	2nd Half Due 7/17/2015 <b>\$8,466.07</b>	2nd Half Payments <b>\$0.00</b>	Total Currently Due \$8,466.07
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# **Commercial Property Data**

Primary Use of Building	ORA-01722: invalid number	
Year Built	1992	
Number of Stories	02	
Number of Units		
Building Gross Floor Area	8442	
Number of Bedrooms		

Line	Description	Square Footage	Value	
1	SUPPORT AREA		2,814	37,140
2	MEDICAL CENTER		2,814	277,730
3	MEDICAL CENTER		2,814	151,520

# **Out Building**

Improvement	ASPHALT OR BLACKTOP PAVING
Quantity	1
Size (sq. ft)	5200
Year Built	1992
Grade	C
Condition	AVERAGE
Value	5380

### PARID: M60 16313 0237 PARCEL LOCATION: 8769 MAIN ST N

### NBHD CODE: C3101000

## **First Half Taxes**

Tax Year	Real/Project	Charge	Adjustments	Payments	Amount Due
2014	11777-APC FEE	\$83.58	\$0.00	-\$83.58	\$0.00
2014	41100-MCD/AP MCD/AQUI	\$5.05	\$0.00	-\$5.05	\$0.00
2014	REAL	\$8,382.50	\$0.00	-\$8,382.50	\$0.00
Total	:	\$8,471.13	\$0.00	-\$8,471.13	\$0.00

# **Second Half Taxes**

Tax Year	Real/Project	Charge	Adjustments	Payments	Amount Due
2014	11777-APC FEE	\$83.57	\$0.00	\$0.00	\$83.57
2014	REAL	\$8,382.50	\$0.00	\$0.00	\$8,382.50
Tota	l:	\$8,466.07	\$0.00	\$0.00	\$8,466.07

Grand Totals					
GRAND TOTALS	Charge \$16,937.20	Adjustments <b>\$0.00</b>	Payments -\$8,471.13	Amount Due \$8,466.07	
<del>,</del>					

TAX PAYMENTS MAY BE MAILED TO MONTGOMERY COUNTY TREASURER, 451 WEST THIRD ST., DAYTON OH 45422

\* PAYMENTS POSTED THRU JUNE 30, 2015

### PARID: M60 16313 0237 PARCEL LOCATION: 8769 MAIN ST N

Tax Year	Total Value
2009	572,040
2010	572,040
2011	549,350
2012	549,350
2013	549,350
2014	524,180
2015	524,180



# Ohio Real Estate Auctions, LLC CONTRACT TO PURCHASE AT PUBLIC AUCTION

(This is a legally binding contract. If not understood, seek legal advice. For real estate advice, consult your Realtor)

### DATE: 20 August 2015

1. **PROPERTY DESCRIPTION:** The undersigned Purchaser agrees to purchase from the undersigned Owner (Seller) through *Ohio Real Estate Auctions, LLC,* (Broker), the following described real estate in <u>Montgomery</u> County, OH and more commonly known as:

### 8769 Main St., N. Dayton, Ohio 45315; Montgomery County PID: M60 16313 0237

- 2. PRICE AND DEPOSIT: Purchaser agrees to pay the High Bid Amount of \$\_\_\_\_\_\_ plus a 10% Buyer Premium of \$\_\_\_\_\_\_ for a Total Contract Price of \$\_\_\_\_\_\_ for the subject Real Estate. A Non-Refundable Down Payment of \$\_\_\_\_\_\_ (10% of Total Contract Price) is to be paid to & deposited by Escrow Agent upon acceptance and applied toward the Total Contract Price at closing. In the event this transaction does not close for any reason other than non-marketable title or as otherwise agreed by ALL parties, Purchaser agrees that the Down Payment shall be disbursed by Escrow Agent as provided for in paragraph 5 below, UNLESS: A) Purchaser has requested and been granted an extension in accordance with paragraph 5 below, or B) Escrow Agent & Broker are previously notified in writing by purchaser that litigation has been filed with a Court of Competent Jurisdiction (a copy of the filing must be attached).
- BALANCE & CLOSING: The balance of the Total Contract Price shall be paid in the form required by Escrow Agent on or before <u>18 September</u> <u>2015.</u> The closing date shall be automatically extended up to 30 days if Auctioneer deems necessary without penalty to the Seller.
- 4. Transaction will close through: M&M Title Co; 7925 Paragon Road, Dayton, Oh. 45459; (937)434-7366; Tyna Brown; tbrown@mmtitle.com..
- 5. EXTENSION: If Purchaser requires an extension beyond <u>18 September 2015</u>, Seller agrees to offer a single extension of <u>up to 20 davs ending on 8</u> <u>October 2015</u> for a sum of <u>\$500 per dav</u>. Purchaser must pay entire Extension Fee amount of <u>\$10,000</u> by certified funds to Escrow Agent and execute the Irrevocable Letter of Instruction Regarding Extension Fee PRIOR TO 17 <u>September 2015 at 5:00pm EST</u>. Purchaser will be credited at closing <u>\$500</u> x the number of days prior to <u>8 October 2015</u> the closing takes place. Funds retained from the extension fee WILL NOT be applied to the Total Contract Price. If transaction is not closed as of <u>9 October 2015</u>, Purchaser's Total Deposit including the Extension Fee will be released to the Sellers and their agents as per the Irrevocable Letters of Instruction Regarding Down Payment & Extension Fee.
- 6. **OBTAINING FINANCING:** This purchase is not contingent upon the Purchaser obtaining financing. There are no buyer contingencies.
- 7. BINDING OBLIGATION: Purchaser is buying the property As-Is, Where-Is and Without Recourse. If Purchaser fails to close for any reason whatsoever, except a non-marketable title, Purchaser voluntarily agrees to forfeit entire down payment and may be held liable to Seller for any deficiency, plus court costs and reasonable legal fees, resulting from any subsequent resale of the property. Time is of the essence and this is an irrevocable offer to purchase, with no contingencies. In the event Purchaser fails to perform according to the terms of this contract, the down payment shall be forfeited as partial liquidated damages, and not as a penalty, without affecting any of Seller's further remedies. Either party may demand specific performance of this agreement.
- 8. OWNER'S CERTIFICATION: Seller(s) certifies to Purchaser that, to the best of Seller's knowledge: (A) there are no undisclosed latent defects; (B) there are no pending orders or ordinances or resolutions that have been enacted or adopted authorizing work or improvements for which the Real Estate may be assessed, except <u>None</u>; (C) there are no City, County or State orders that have been served upon Seller(s) requiring work to be done or improvements to be made which have not been performed, except <u>None</u>. Inspections regarding habitability and use of the Real Estate shall be the responsibility of the Purchaser. All Inspections must be completed prior to Auction. PURCHASER IS RELYING SOLEY UPON HIS EXAMINATIONS OF THE REAL ESTATE, AND THE SELLER'S CERTIFICATION HEREIN FOR ITS PHYSICAL CONDITION AND CHARACTER, AND NOT UPON ANY REPRESENTATION BY THE AUCTIONEERS/BROKER INVOLVED, WHO SHALL NOT BE RESPONSIBLE FOR ANY DEFECTS IN THE REAL ESTATE.
- 9. **INDEMNITY:** Seller and Purchaser recognize that the AUCTIONEERS/BROKER are relying on information provided by Seller or his/her agents in connection with the Real Estate, and agree to indemnify and hold harmless the Auctioneers/Broker, their agents and employees, from any claims,

demands, damages, suits, liabilities, costs and expenses (including reasonable legal fees) arising out of any misrepresentation or concealment of facts by Seller or his/her agents.

- CONVEYANCE AND CLOSING: Seller shall convey marketable title to the Real Estate by <u>Warranty</u> deed with release of dower right, if any, AND SUBJECT TO THE RIGHTS OF THE TENANTS, if any, under existing leases and State Law. Title shall be free and unencumbered as of Closing, except restrictions and easements of record and except the following assessments (certified or otherwise): <u>of record</u>.
- 11. **CONDITION OF IMPROVEMENTS:** The risk of destruction or substantial damage by fire or Act of God prior to delivery of deed is assumed by Seller. Seller agrees that on possession, the Real Estate shall be in the same condition as it is on the date of this contract, except for ordinary wear and tear. If the Real Estate should be damaged or destroyed by fire or other casualty and if, prior to Closing, the real Estate shall not be repaired or restored by and at the Sellers expense, to a condition as good as it was prior to the damage or destruction, then Purchaser, at his option, may terminate this contract by written notice to Seller and the Down Payment Shall be returned to Purchaser. While this contract is pending, Sellers shall not change any existing lease or enter into any new lease, nor make any substantial alterations or repairs without the consent of the Purchaser. In addition, the Purchaser also has an insurable interest in the property from date of this contract. Purchaser is hereby notified that insurance should be placed upon the property immediately to protect Purchasers' interest.
- 12. **DISCLOSURE:** Buyer Seller is a licensed Real Estate Broker or Sales Person.
- 13. **POSSESSION:** Possession shall be given at closing subject to Tenants' Rights, with deed. (Until such date, Seller shall have the right of possession free of rent, but shall pay for all utilities.) No work can be done on the property by the Purchaser until possession is given.
- 14. AGENCY DISCLOSURE STATEMENT: Purchaser acknowledges having reviewed and signed the Agency Disclosure Statement.
- 15. **SOLE CONTRACT:** The parties agree that this offer constitutes their entire agreement and that no oral or implied agreement exists. Any amendments to this offer shall be made in writing, signed by all parties, and copies shall be attached to all copies of the original offer. This offer shall be binding upon the parties, their heirs, administrators, executors, successors and assigns.
- 16. TERMS: The property sells subject to Seller's Confirmation on Auction Day.
- 17. <u>\$ (10% of Total Purchase Price)</u> must be deposited at the time of Auction Registration as down payment by Cash or Cashier's Check (presented with positive I.D). This non-refundable down payment will be applied to the contract purchase price at closing and will be held in the trust account of M & M Title Company as escrow agents for the sellers.
- 18. BUYER'S PREMIUM: A 10% Buyer Premium will be added to the high bid amount to determine the Total Contract Price to be paid by Purchaser.
- 19. TAXES: Real Estate taxes will be prorated using the Short Proration Method. In this formula, Buyer will assume accrued taxes for a 6 month period of time in which the Seller owned the property.
- 20. This property is being sold at Public Auction, without recourse. Personal on-site inspection/s of the property or properties is strongly recommended. The property will sell "as is, where is," with no warranty expressed or implied as to improvements, availability of utilities, zoning, or environmental and wetland issues. Information presented online and in all other marketing materials was obtained via sources deemed reliable. However, neither Ohio Real Estate Auctions, LLC nor their agents will be responsible for any errors or omissions herein. Announcements made at the auction will take precedence over written material, advertisements, or any other oral statements made prior to the day of auction. Purchasers should carefully verify all items and make their own decision as to the accuracy thereof before relying on same. Except in the case of an absolute auction, Auction Firm reserves the right to bid on behalf of the sellers. Auctioneer reserves the right to bid on behalf of the sellers and Auctioneers/Broker reserve the right to preclude any person from bidding if there are any questions as to the person's credentials, fitness, etc.
- 21. Auctioneers/Broker hereby acknowledge that they represent the Seller. An Agency Disclosure Statement must be signed by the Purchaser.
- 22. Purchaser shall be responsible for all transfer taxes, recording fees, title search, and deed preparation. Seller is responsible for real estate tax prorata, mortgage releases and guarantees to convey a good and marketable title. The 🛛 Purchaser, 🗋 Seller, 🗋 split 50/50, is responsible for survey cost, if a survey is required for a transfer. \*Purchaser is responsible for all other costs associated with closing.
- 23. By bidding, Purchaser agrees to waive their right to rescind this Contract to Purchase.
- 24. Real Estate is sold through Ohio Real Estate Auctions, LLC.
- 25. OTHER: <u>Rent prorated to the date of closing; There is NO Security Deposit to be transferred.</u>

#### 26. EXPIRATION AND APPROVAL: Accepted

27. MAKE DEED TO: (print)

Purchaser has read, fully understands and approves the foregoing Contract To Purchase and acknowledges receipt of a signed copy.

<u>Print</u>		<u>Sign</u>		Date
PURCHASER:				
PURCHASER:				
FULL ADDRESS:				
PHONE NUMBERS:				
WITNESS:				
<ul> <li>28. ACTION BY OWNER: The undersign convey the Real Estate according to the by Seller(s). Counteroffer shall becom STANDARD TIME on</li> <li>29. SELLING FEES AND EXPENSES: S</li> </ul>	above terms and ne null and void , 20	conditions, Rejects said if not accepted in writing Seller acknowledges that Ag	offer, or Counteroffers on or before o gency Disclosure Statemen	according to the modifications initiale o'clock A.M. P.M. EASTERN nt has been signed.
<u>Print</u>		<u>Sign</u>		<u>Date</u>
SELLER: Ritter Professional Properties by N	athaniel Ritter			
SELLER:				
FULL ADDRESS:				
PHONE NUMBERS: WITNESS:				
30. DEPOSIT RECEIPT: DATE: <u>August</u>				nt of: \$
Cash Check#				
		2		
31. BUYER BROKER COMPENSATION	N: Co-Op Brokera	ge Name:		
	\$	X <u>3</u> % \$		
CO-OP AGENT / BROKER NAME	OPENI	NG BID	CO-OP AGEN	T / BROKER SIGNATURE
	PLUS \$	X <u>1</u> % \$	PHONE	
	BID AD	VANCE		
OhioRealEstateAuctions			EMAIL	
ТОТ	TAL COMPENSA	TION: \$		



# Irrevocable Letter of Instruction Re: Down Payment

I have agreed to purchase the real estate located at:

# 8769 Main St., N. Dayton, Ohio 45315

under the terms and conditions of the attached Contract to Purchase at Public Auction dated: 20 August 2015.

As part of this transaction I have made a down payment of money to <u>M & M Title Company</u> who will hold the money in Trust as Escrow Agent until closing.

I understand the funds I have provided <u>M & M Title Company</u> are to be applied to the Total Contract Price. However, in the event I do not close on this property on or before <u>18 September 2015</u>, I irrevocably instruct <u>M & M Title Company</u> to disburse my down payment as required under paragraph 2 of the contract UNLESS I have executed the Irrevocable Letter of Instruction Re: Extension Fee and paid said fee to Escrow Agent.

Paragraph 2 states:

PRICE AND DEPOSIT: Purchaser agrees to pay the amount of the High Bid of \$\_\_\_\_\_\_ plus the 10% Buyer Premium of \$\_\_\_\_\_\_ for a Total Contract Price of \$\_\_\_\_\_\_ for the Subject Real Estate. A Non-Refundable Down Payment of \$\_\_\_\_\_\_ (10% of Total Contract Price) is to be paid to & deposited by Escrow Agent upon acceptance and applied toward the Total Contract Price at closing. In the event this transaction does not close for any reason other than non-marketable title or as otherwise agreed by ALL parties, Purchaser agrees that the down payment shall be disbursed by Escrow Agent as provided for in paragraph 5 below, UNLESS: A) Purchaser has requested and been granted an extension in accordance with paragraph 5 below, or B) Escrow Agent & Broker are previously notified in writing by Purchaser that litigation has been filed with a Court of Competent Jurisdiction (a copy of the filing must be attached).

Pursuant to paragraph 2, upon written instruction from the Broker and the authority granted in this Irrevocable Letter of Instruction, I authorize and direct <u>M & M Title Company</u> to follow the instructions of the Broker as to the distribution of my down payment.

Further, I agree to hold Broker & <u>M & M Title Company</u> harmless for any such disbursements to any individuals or entities.

I have reviewed the Contract to Purchase at Public Auction dated <u>20 August 2015</u> and this Irrevocable Letter of Instruction and:

1. I understand the terms and conditions of both documents. (Initial)\_\_\_\_\_

2. I have voluntarily executed these agreements. (Initial)\_\_\_\_

3. I acknowledge this authorization and my direction to Escrow Agent may result in none of my down payment being returned to me. (Initial)\_\_\_\_

Dated:

Sign:
Sign:



# Irrevocable Letter of Instruction Re: Extension Fee

I have agreed to purchase the real estate located at:

# 8769 Main St., N. Dayton, Ohio 45315

under the terms and conditions of the attached Contract to Purchase at Public Auction dated: <u>20 August 2015.</u> As per said Contract to Purchase, I agreed to close on this transaction on or before <u>18 September 2015.</u> It has now become necessary for me to accept the single extension offered by the Seller as outlined in paragraph 5 of the Contract to Purchase.

Paragraph 5 states:

Dunahacan

**EXTENSION:** If Purchaser requires an extension beyond <u>18 September 2015</u>, Seller agrees to offer a single extension of <u>up to 20 days</u> ending on 8 October 2015 for a sum of <u>\$500 per day</u>. Purchaser must pay entire Extension Fee amount of <u>\$10,000</u> by certified funds to Escrow Agent and execute the Irrevocable Letter of Instruction Regarding Extension Fee PRIOR TO 17 <u>September 2015 at 5:00pm EST</u>. Purchaser will be credited at closing <u>\$500</u> x the number of days prior to <u>8 October 2015</u> the closing takes place. Funds retained from the extension fee WILL NOT be applied to the Total Contract Price. If transaction is not closed as of <u>9 October 2015</u>, Purchaser's Total Deposit including the Extension Fee will be released to the Sellers and their agents as per the Irrevocable Letters of Instruction Regarding Down Payment & Extension Fee.

Pursuant to paragraph 5, as of <u>9 October 2015</u>, upon written instruction from the Broker and the authority granted in the Irrevocable Letters of Instruction Regarding Down Payment & Extension Fee, I hereby authorize and direct <u>M&M Title Company</u> to follow the instructions of the Broker as to the distribution of my Down Payment of:

\$\_\_\_\_\_ plus the Extension Fee of \$10,000.

Further, I agree to hold Broker & <u>M&M Title Company</u> harmless for any such disbursements made to any individuals or entities.

I have reviewed the Contract to Purchase at Public Auction and the Irrevocable Letter of Instruction Regarding Down Payment dated <u>20 August 2015</u> and this Irrevocable Letter of Instruction Regarding Extension Fee and confirm that:

1. I understand the terms and conditions of all three documents. (Initial)\_\_\_\_\_

2. I have voluntarily entered these agreements. (Initial)\_\_\_\_\_

3. I acknowledge this authorization and my direction to Escrow Agent may result in none of my Down Payment including Extension Fee being returned to me. (Initial)\_\_\_\_\_

Dated:

r ur chaser.	
Print:	Sign:
Witness:	
Print:	Sign:



# AGENCY DISCLOSURE STATEMENT



The real estate agent who is providing you with this form is required to do so by Ohio law. You will not be bound to pay the gent or the agent's brokerage by merely signing this form. Instead, the purpose of this form is to confirm that you have been dvised of the role of the agent(s) in the transaction proposed below. (For purposes of this form, the term "seller" includes a landlord nd the term "buyer" includes a tenant.)
- /

	operty Address:	8769 Main Street North, Clayto	on, Ohio 45315	
Se		Ritter Professional P	roperties, LTD	
	I. TRANSACT	ION INVOLVING TWO AGENTS IN	TWO DIFFER	ENT BROKERAGES
Th	e buyer will be represented by _			ind
				BROKERAĜE
1n —	e seller will be represented by	AGENT(S)	,a	nd
If t	wo agents in the real estate brok	ACTION INVOLVING TWO AGEN erage ler, check the following relationship tha		E BROKERAGE
	A		1896 B	
	Agent(s)	broker and managers will be "dual ager an a neutral position in the transaction a	wo	rk(s) for the buyer and rk(s) for the seller. Unless personally her explained on the back of this form. ct all parties' confidential information
	Every agent in the brokerage re	presents every "client" of the brokerage	Therefore agen	to
	on the back of this form. As du	will be working for both the b all agents they will maintain a neutral po	union and salls	"dual agents". Dual agency is explain
12	Contraction into intation. Onic.	ss indicated below, neither the agent(s) is ess relationship with either the buyer or s	or the brokeroge	
Age	has a personal, family or busine	ANSACTION INVOLVING ONLY O	NE REAL ESTA	acting as a dual agent in this transaction elationship does exist, explain:
	III. TRA a personal, family or busine III. TRA ent(s)	ess relationship with either the buyer or s	NE REAL ESTA kerage O capacity. Dual a nsaction and they	ATE AGENT hioReal Estate Auctions, LLC will protect all parties' confidential
	III. TRA has a personal, family or busine III. TRA ent(s)	ANSACTION INVOLVING ONLY O and real estate bro oth parties in this transaction in a neutra will maintain a neutral position in the tra-	NE REAL ESTA kerage l capacity. Dual a msaction and they rage acting as a du <i>lf such a relation</i>	ATE AGENT whioReal Estate Auctions, LLC we gency is further explained on the back will protect all parties' confidential ual agent in this transaction has a ship does exist, explain:
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। ज	III. TR/         has a personal, family or busine         III. TR/         ent(s)       Tim Life         be "dual agents" representing be         this form. As dual agents they winformation. Unless indicated to         personal, family or business relation         represent only the (check one)         represent his/her own best intered         I (we) consent to the above relation	ANSACTION INVOLVING ONLY O and real estate bro oth parties in this transaction in a neutra will maintain a neutral position in the tra below, neither the agent(s) nor the broke ationship with either the buyer or seller.	NE REAL ESTA kerageO l capacity. Dual a insaction and they rage acting as a du <i>lf such a relation</i> s a client. The oth may be disclosed	Acting as a dual agent in this transaction clationship does exist, explain: ATE AGENT whice a lest ate Auctions, LLC we gency is further explained on the back will protect all parties' confidential ual agent in this transaction has a ship does exist, explain: her party is not represented and agrees to the agent's client.
<b>ा</b>	III. TR/         has a personal, family or busine         III. TR/         ent(s)       Tim Life         be "dual agents" representing be         this form. As dual agents they winformation. Unless indicated to         personal, family or business relation         represent only the (check one)         represent his/her own best intered         I (we) consent to the above relation	ANSACTION INVOLVING ONLY O and real estate brown and real estate b	NE REAL ESTA kerageO l capacity. Dual a insaction and they rage acting as a du <i>lf such a relation</i> s a client. The oth may be disclosed	Acting as a dual agent in this transaction clationship does exist, explain: ATE AGENT whice a lest ate Auctions, LLC we gency is further explained on the back will protect all parties' confidential ual agent in this transaction has a ship does exist, explain: her party is not represented and agrees to the agent's client.

Effective 01/01/05

# **DUAL AGENCY**

Ohio law permits a real estate agent and brokerage to represent both the seller and buyer in a real estate transaction as long as this is disclosed to both parties and they both agree. This is known as dual agency. As a dual agent, a real estate agent and brokerage represent two clients whose interests are, or at times could be, different or adverse. For this reason, the dual agent(s) may not be able to advocate on behalf of the client to the same extent the agent may have if the agent represented only one client.

### As a dual agent, the agent(s) and brokerage shall:

- Treat both clients honestly;
- Disclose latent (not readily observable) material defects to the purchaser, if known by the agent(s) or brokerage;
- Provide information regarding lenders, inspectors and other professionals, if requested;
- Provide market information available from a property listing service or public records, if requested;
- Prepare and present all offers and counteroffers at the direction of the parties;
- Assist both parties in completing the steps necessary to fulfill the terms of any contract, if requested.

### As a dual agent, the agent(s) and brokerage shall not:

- Disclose information that is confidential, or that would have an adverse effect on one party's position in the transaction, unless such disclosure is authorized by the client or required by law;
- Advocate or negotiate on behalf of either the buyer or seller;
- Suggest or recommend specific terms, including price, or disclose the terms or price a buyer is willing to offer or that a seller is willing to accept;
- Engage in conduct that is contrary to the instructions of either party and may not act in a biased manner on behalf of one party.

Compensation: Unless agreed otherwise, the brokerage will be compensated per the agency agreement.

**Management Level Licensees:** Generally the broker and managers in a brokerage also represent the interests of any buyer or seller represented by an agent affiliated with that brokerage. Therefore, if both buyer and seller are represented by agents in the same brokerage, the broker and manager are dual agents. There are two exceptions to this. The first is where the broker or manager is personally representing one of the parties. The second is where the broker or manager is selling or buying his own real estate. These exceptions only apply if there is another broker or manager to supervise the other agent involved in the transaction.

**Responsibilities of the Parties:** The duties of the agent and brokerage in a real estate transaction do not relieve the buyer and seller from the responsibility to protect their own interests. The buyer and seller are advised to carefully read all agreements to assure that they adequately express their understanding of the transaction. The agent and brokerage are qualified to advise on real estate matters. IF LEGAL OR TAX ADVICE IS DESIRED, YOU SHOULD CONSULT THE APPROPRIATE PROFESSIONAL.

**Consent:** By signing on the reverse side, you acknowledge that you have read and understand this form and are giving your voluntary, informed consent to the agency relationship disclosed. If you do not agree to the agent(s) and/or brokerage acting as a dual agent, you are not required to consent to this agreement and you may either request a separate agent in the brokerage to be appointed to represent your interests or you may terminate your agency relationship and obtain representation from another brokerage.

Any questions regarding the role or responsibilities of the brokerage or its agents should be directed to an attorney or to:



Ohio Department of Commerce Division of Real Estate & Professional Licensing 77 S. High Street, 20<sup>th</sup> Floor Columbus, OH 43215-6133 (614) 466-4100



# **CONSUMER GUIDE TO AGENCY RELATIONSHIPS**



We are pleased you have selected **Ohio Real Estate Auctions LLC** to help you with your real estate needs. Whether you are selling, buying or leasing real estate, **Ohio Real Estate Auctions LLC** can provide you with expertise and assistance. Because this may be the largest financial transaction you will enter into, it is important to understand the role of the agents and brokers with whom you are working. Below is some information that explains the various services agents can offer and their options for working with you.

For more information on agency law in Ohio you can also contact the Ohio Division of Real Estate & Professional Licensing at (614) 466-4100, or on their website www.com.state.oh.us.

### **Representing Sellers**

Most sellers of real estate choose to list their home for sale with a real estate brokerage. When they do so, they sign a listing agreement that authorizes the brokerage and the listing agent to represent their interests. As the seller's agent, the brokerage and listing agent must: follow the seller's lawful instructions, be loyal to the seller, promote the seller's best interests, disclose material facts to the seller, maintain confidential information, act with reasonable skill and care and, account for any money they handle in the transaction. In rare circumstances, a listing broker may offer "subagency" to other brokerages which would also represent the seller's interests and owe the seller these same duties.

### **Representing Buyers**

When purchasing real estate, buyers usually choose to work with a real estate agent as well. Often the buyers want to be represented in the transaction. This is referred to as buyer's agency. A brokerage and agent that agree to represent a buyer's interest in a transaction must: follow the buyer's lawful instructions, be loyal to the buyer, promote the buyer's best interests, disclose material facts to the buyer, maintain confidential information and account for any money they handle in the transaction.

### **Dual Agency**

Occasionally the same agent and brokerage who represents the seller also represents the buyer. This is referred to as dual agency. When a brokerage and its agents become "dual agents," they must maintain a neutral position in the transaction. They may not advocate the position of one client over the best interests of the other client, or disclose any confidential information to the other party without written consent.

### Representing Both the Buyer & Seller

On occasion, the buyer and seller will each be represented by two different agents from the same brokerage. In this case the agents may each represent the best interest of their respective clients. Or, depending on company policy, the agents may both act as dual agents and remain neutral in the transaction. When either of the above occurs, the brokerage will be considered a dual agent. As a dual agent the brokerage and its managers will maintain a neutral position and cannot advocate for the position of one client over another. The brokerage will also protect the confidential information of both parties.

### Working With Ohio Real Estate Auctions LLC

**Ohio Real Estate Auctions LLC** does offer representation to both buyers and sellers. Therefore the potential exists for one agent to represent a buyer who wishes to purchase property listed with another agent in our company. If this occurs each agent will represent their own client, but **Ohio Real Estate Auctions LLC** and its managers will act as a dual agent.

This means the brokerage and its managers will maintain a neutral position and not take any actions that will favor one side over the other. **Ohio Real Estate Auctions LLC** will still supervise both agents to assure that their respective clients are being fully represented and will protect the parties' confidential information.

In the event that both the buyer and seller are represented by the same agent, that agent and Ohio Real Estate Auctions LLC will act as dual agents but only if both parties agree. As dual agents they will treat both parties honestly, prepare and present offers at the direction of the parties, and help the parties fulfill the terms of any contract. They will not, however, disclose any confidential information that would place one party at an advantage over the other or advocate or negotiate to the detriment of either party.

If dual agency occurs you will be asked to consent to it in writing. If you do not agree to your agent acting as a dual agent, you can ask that another agent in our company be assigned to represent you or you can seek representation from another brokerage.

As a buyer, you may also choose to represent yourself on properties Ohio Real Estate Auctions LLC has listed. In that instance Ohio Real Estate Auctions LLC will represent the seller and you would represent your own best interests. Because the listing agent has a duty of full disclosure to the seller you should not share any information with the listing agent that you would not want the seller to know.

### Working With Other Brokerages

When Ohio Real Estate Auctions LLC) lists property for sale it also cooperates with, and offers compensation to, other brokerages that represent buyers. Ohio Real Estate Auctions LLC does reserve the right, in some instances, to vary the compensation it offers to other brokerages. As a seller, you should understand that just because Ohio Real Estate Auctions LLC shares a fee with a brokerage representing the buyer, it does not mean that you will be represented by that brokerage. Instead that company will be looking out for the buyer and Ohio Real Estate Auctions LLC will be representing your interests. When acting as a buyer's agent, Ohio Real Estate Auctions LLC also accepts compensation offered by the listing broker. If the property is not listed with any broker, or the listing broker does not offer compensation, we will attempt to negotiate for a seller-paid fee.

### Fair Housing Statement

It is illegal, pursuant to the Ohio Fair Housing Law, division (H) of Section 4112.02 of the Revised Code and the Federal Fair Housing Law, 42 U.S.C.A. 3601, to refuse to sell, transfer, assign, rent, lease, sublease or finance housing accommodations, refuse to negotiate for the sale or rental of housing accommodations, or otherwise deny or make unavailable housing accommodations because of race, color, religion, sex, familial status as defined in Section 4112.01 of the Revised Code, ancestry, disability as defined in that section, or national origin or to so discriminate in advertising the sale or rental of housing, in the financing of housing, or in the provision of real estate brokerage services. It is also illegal, for profit, to induce or attempt to induce a person to sell or rent a dwelling by representations regarding the entry into the neighborhood of a person or persons belonging to one of the protected classes.

We hope you find this information to be helpful to you as you begin your real estate transaction. When you are ready to enter into a transaction, you will be given an Agency Disclosure Statement that specifically identifies the role of the agents and brokerages. Please ask questions if there is anything you do not understand.

Because it is important that you have this information, Ohio law requires that we ask you to sign below, acknowledging receipt of this Consumer Guide. Your signature will not obligate you to work with our company if you do not choose to do so.

Name (Please Print) Name (Please Print)

Name

(Please Print)

Signature

Date

