

New Midwest Rentals, LLC
Profit & Loss
September 2017 through September 2018

	402-Findlay, OH	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	TOTAL	
Ordinary Income/Expense																
Income																
Air Machine Commission		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	46.30	0.00	0.00	0.00	-1.50	44.80	
ATM Commission		0.00	40.50	42.50	34.00	38.00	41.00	38.00	50.50	52.50	0.00	105.00	0.00	62.50	504.50	
Retail Store Sales																
Key 1 - Gasoline Sales		60,256.66	53,078.29	64,564.14	68,486.91	68,316.78	43,761.58	93,206.68	109,330.66	121,621.88	68,083.36	76,250.23	60,013.91	70,563.48	957,534.56	
Key 3 - Food Sales		2,984.19	3,143.72	2,948.72	2,670.43	2,831.36	2,665.06	3,061.29	3,409.54	3,811.84	4,149.82	3,137.78	3,009.21	2,756.35	40,579.31	
Key 4- Non-Food Sales		6,652.71	6,383.64	6,066.31	5,689.05	6,174.60	5,633.59	6,586.48	6,629.31	7,708.20	7,237.18	6,753.78	7,557.62	7,117.59	86,190.06	
Key 5- Liquor Sales		4,379.04	4,055.86	4,209.48	3,873.64	3,776.60	3,861.11	4,224.83	4,493.30	6,007.02	5,124.27	4,887.24	4,212.46	4,169.31	57,274.16	
Key 6- Lottery Sales-Scratches		3,831.00	3,936.00	3,962.00	4,563.50	3,498.00	4,247.00	5,562.00	5,104.00	5,224.00	4,073.00	3,877.00	3,560.00	3,264.00	54,701.50	
Key 6A-Lotto Sales-Online		4,667.50	4,841.50	4,005.20	2,757.00	2,577.50	3,136.50	5,584.00	4,023.30	4,175.00	3,975.00	5,236.00	6,952.50	5,182.00	57,113.00	
Key 7/8-Cigs Pk & Ctn Sales																
Cig Rebates etc		575.00	1,049.80	2,161.40	1,123.42	664.77	1,270.66	1,069.20	390.00	1,016.30	903.20	1,127.10	2,363.74	341.50	14,056.09	
Key 7/8-Cigs Pk & Ctn Sales - Other		9,282.11	9,004.43	9,516.14	9,448.36	10,315.76	9,311.95	10,492.82	10,693.80	12,231.82	11,043.91	10,275.89	10,461.71	9,101.79	131,180.49	
Total Key 7/8-Cigs Pk & Ctn Sales		9,857.11	10,054.23	11,677.54	10,571.78	10,980.53	10,582.61	11,562.02	11,083.80	13,248.12	11,947.11	11,402.99	12,825.45	9,443.29	145,236.58	
Key 9- Deli/Fast Food Sales		114.65	118.92	127.05	144.21	105.11	79.95	123.76	137.34	186.52	158.38	123.17	118.65	104.98	1,642.69	
Total Retail Store Sales		92,742.86	85,612.16	97,560.44	98,756.52	98,260.48	73,967.40	129,911.06	144,211.25	161,982.58	104,748.12	111,668.19	98,249.80	102,601.00	1,400,271.86	
Total Income		92,742.86	85,652.66	97,602.94	98,790.52	98,298.48	74,008.40	129,949.06	144,261.75	162,081.38	104,748.12	111,773.19	98,249.80	102,662.00	1,400,821.16	
Cost of Goods Sold																
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Bad Product		81.40	114.18	0.00	0.00	70.51	0.00	95.32	53.82	0.00	58.87	18.98	89.77	0.00	582.85	
Cost of Goods Sold - Other		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16.25	0.00	16.25	
Total Cost of Goods Sold		81.40	114.18	0.00	0.00	70.51	0.00	95.32	53.82	0.00	58.87	18.98	106.02	0.00	599.10	
Key 1-Gasoline COGS		57,901.35	49,761.84	62,315.55	66,646.98	64,865.01	41,928.56	88,593.97	102,814.40	114,648.92	66,155.49	72,874.46	57,259.56	67,031.33	912,797.42	95%
Key 3-Food COGS		864.54	856.07	1,770.07	3,318.32	-2,811.23	5,506.67	2,202.88	1,587.54	966.48	4,450.40	1,558.96	2,194.54	2,077.08	24,542.32	60%
Key 4-Non-Food COGS		3,773.71	4,559.48	4,215.10	2,911.96	7,938.93	1,041.41	6,197.01	3,284.88	8,185.04	2,283.09	2,612.50	7,072.39	5,950.68	60,026.18	70%
Key 5-Liquor COGS		4,031.75	2,986.39	3,141.09	3,101.77	3,370.90	2,908.28	3,750.31	3,429.57	4,436.58	4,678.03	4,528.58	3,481.01	2,910.55	46,754.81	82%
Key 6-Lottery Scratches COGS		3,597.18	3,696.71	3,719.21	2,724.28	3,280.53	3,992.75	5,238.10	4,793.61	4,936.68	3,828.83	3,643.70	3,328.60	3,068.65	49,848.83	91%
Key 6A-Lotto Online COGS		4,408.61	4,569.32	3,783.95	6,689.94	2,431.89	2,960.88	5,270.32	3,797.39	3,945.38	3,750.67	4,940.44	6,500.59	4,887.42	57,936.80	101%
Key 7/8-Cigs Pks & Ctins COGS		9,642.79	7,622.02	9,463.22	12,968.32	7,496.71	9,196.96	11,831.13	9,764.12	11,281.70	13,394.15	9,115.83	11,699.30	8,690.86	132,167.11	91%
Key 9-Deli/Fast Food COGS		-82.16	216.09	32.09	412.20	36.60	75.38	-25.48	161.49	279.20	28.01	110.45	185.58	37.56	1,467.01	89%
Key 91-Cash over/short		-70.03	23.58	-60.21	-24.55	-194.76	-62.59	-63.36	-23.91	41.81	-42.42	-47.01	19.84	-50.82	-554.43	
Total COGS		84,149.14	74,405.68	88,380.07	98,749.22	86,485.09	67,548.30	123,090.20	129,662.91	148,721.79	98,585.12	99,356.89	91,847.43	94,603.31	1,285,585.15	
Gross Profit		8,593.72	11,246.98	9,222.87	41.30	11,813.39	6,460.10	6,858.86	14,598.84	13,359.59	6,163.00	12,416.30	6,402.37	8,058.69	115,236.01	
		0.09	0.13	0.09	0.00	0.12	0.09	0.05	0.10	0.08	0.06	0.11	0.07	0.08	0.08	

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Expense															
Amortization Expense		298.67	298.67	298.67	299.54	298.67	298.67	298.67	298.67	298.67	298.67	298.67	298.67	298.67	3,883.58
Bank Service Charges		45.87	43.28	39.88	36.01	47.86	29.61	51.61	65.13	77.98	49.06	55.31	50.55	42.21	634.36
Computer and Internet Expenses		181.46	90.73	0.00	181.68	90.95	90.95	90.95	90.95	110.22	101.66	101.66	101.66	101.66	1,334.53
Depreciation Expense		240.17	240.17	240.17	240.19	240.17	240.17	240.17	240.17	240.17	240.17	240.17	240.17	240.17	3,122.23
Gas Pump Repair Expense		0.00	771.79	175.86	292.30	177.99	177.99	4,026.25	0.00	2,025.70	0.00	598.14	1,427.85	0.00	9,673.87
Hartland Fuel Costs															
Mystery Shop		0.00	60.00	0.00	0.00	60.00	0.00	0.00	0.00	60.00	0.00	90.00	0.00	0.00	270.00
Network Fees		114.05	221.05	172.85	34.56	59.51	148.19	148.19	148.19	172.69	167.79	148.19	172.69	50.00	1,757.95
POS Help Desk		35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	35.00	455.00
POS Software		30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	390.00
Total Hartland Fuel Costs		179.05	346.05	237.85	99.56	184.51	213.19	213.19	213.19	297.69	232.79	303.19	237.69	115.00	2,872.95
Insurance Expense		274.55	274.55	513.45	437.32	565.87	326.97	566.44	326.97	326.97	576.50	3,324.71	612.51	113.21	8,240.02
Inv-fuel/service chg expense		76.75	65.00	65.00	83.25	67.00	69.00	84.25	67.00	69.25	90.50	72.00	90.00	71.00	970.00
Landscaping and Groundskeeping		0.00	272.21	0.00	492.11	0.00	160.12	247.21	0.00	186.81	149.45	170.80	197.49	197.49	2,073.69
Miscellaneous Expense		-7.62	-7.32	-7.92	2,003.86	-6.74	-6.68	-6.22	-6.88	-2.89	-2.30	-5.00	4,268.50	-2.19	6,210.60
Office Supplies		14.97	37.37	0.00	20.82	54.40	52.81	0.00	114.50	110.44	0.00	30.81	16.01	0.00	452.13
Outside Service - Payroll Fees		0.00	0.00	0.00	0.00	37.95	79.94	42.50	32.78	0.00	59.31	41.85	44.59	60.31	399.23
Outside Service Inventory		0.00	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00
Outside Service Management Fee		198.03	131.59	132.23	138.05	131.17	131.17	198.33	134.19	134.19	134.18	134.92	213.63	142.41	1,954.09
Outside Service Processing Fees		20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	260.00
Payroll Expenses		8,208.41	8,645.92	8,444.01	8,364.94	9,410.68	7,847.68	8,883.34	8,448.22	8,738.24	8,886.03	9,845.68	8,839.38	9,035.37	113,597.90
Permits and Licenses Expense		0.00	50.00	0.00	0.00	0.00	297.00	300.00	628.00	2,075.00	0.00	0.00	0.00	0.00	3,350.00
POS/Credit Card Fees		1,222.59	1,261.54	1,575.75	1,290.54	1,291.24	1,186.47	1,916.51	2,033.40	2,778.25	1,324.63	1,408.71	1,584.23	1,498.76	20,372.62
Postage and Delivery		108.30	71.93	71.41	97.58	123.34	102.71	116.12	50.03	38.21	140.71	118.27	52.05	77.19	1,167.85
Professional Fees		0.00	26.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	26.10
Real Estate Taxes		0.00	0.00	0.00	0.00	163.85	163.85	163.85	163.85	163.85	163.85	163.85	163.85	163.85	1,474.65
Rental Fee		0.00	0.00	240.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	240.19
Repairs and Maintenance		112.18	112.18	648.00	184.50	343.00	123.00	172.81	115.62	147.81	398.61	96.80	193.35	316.12	2,963.98

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Security System Monitoring Exp.	0.00	0.00	105.68	0.00	648.11	105.68	0.00	0.00	105.68	0.00	0.00	113.61	0.00	1,078.76
Store Supplies	425.35	140.19	364.89	350.65	111.84	62.20	294.91	126.83	95.38	736.51	178.45	48.86	137.08	3,073.14
Telephone Expense	129.89	130.63	130.36	133.93	142.04	130.36	130.69	130.12	130.26	130.26	131.68	131.12	179.95	1,761.29
Utilities	915.51	818.46	753.04	916.49	1,022.36	897.42	824.32	1,041.38	811.91	1,021.05	1,156.24	933.81	1,095.29	12,207.28
Total Expense	12,644.13	13,841.04	14,048.52	15,683.32	15,466.26	12,800.28	18,875.90	14,334.12	18,979.79	14,751.64	18,486.91	19,879.58	13,903.55	203,695.04
Net Ordinary Income	-4,050.41	-2,594.06	-4,825.65	-15,642.02	-3,652.87	-6,340.18	-12,017.04	264.72	-5,620.20	-8,588.64	-6,070.61	-13,477.21	-5,844.86	-88,459.03
Other Income/Expense														
Other Income														
Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,539.98	0.00	0.00	1,539.98
Total Other Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,539.98	0.00	0.00	1,539.98
Other Expense														
Outside Service Accounting	1,475.97	1,049.71	1,049.82	1,410.74	1,061.43	1,020.36	1,505.10	1,054.50	1,056.11	1,070.29	975.89	1,602.87	1,045.66	15,378.45
Total Other Expense	1,475.97	1,049.71	1,049.82	1,410.74	1,061.43	1,020.36	1,505.10	1,054.50	1,056.11	1,070.29	975.89	1,602.87	1,045.66	15,378.45
Net Other Income	-1,475.97	-1,049.71	-1,049.82	-1,410.74	-1,061.43	-1,020.36	-1,505.10	-1,054.50	-1,056.11	-1,070.29	564.09	-1,602.87	-1,045.66	-13,838.47
Net Income	-5,526.38	-3,643.77	-5,875.47	-17,052.76	-4,714.30	-7,360.54	-13,522.14	-789.78	-6,676.31	-9,658.93	-5,506.52	-15,080.08	-6,890.52	-102,297.50